

# CPN's 7/28 LIFE Grid

<p><b>Truth</b> The Truth will set us free</p> <p><b>HOPE/Vision</b> Why has God put us on this planet</p> <p><b>Head</b> Do we know what actions we need to take</p> <p><b>Heart</b> Having the purity of heart to achieve our Life Vision</p> <p><b>Hands</b> Do we DO/take action on what we need to</p> <p><b>HELP</b> Giving To Others ... Helps Us</p> <p><b>The NEXT Dimension</b> Do we REALLY know our full potential</p>	<p><b>Level 1</b></p> <p>1 Our Calling Is From God</p>	<p>2</p> <p>8 SEEing the Truth</p>	<p>3</p> <p>15 DOing the Truth</p>	<p>4</p> <p>22 Understand the Truth</p>
	<p>2</p> <p>Life Vision = God's Vision</p>	<p>9</p> <p>SEEing HOPE Hard Times</p>	<p>16</p> <p>DO - Own Stories HOPE</p>	<p>23</p> <p>UNDERSTAND HOPE For Everyone</p>
	<p>3</p> <p>What do we need to know</p>	<p>10</p> <p>SEE so much we do not know</p>	<p>17</p> <p>DO Build Strength</p>	<p>24</p> <p>UNDERSTAND Knowledge Transfer</p>
	<p>4</p> <p>Living our passions daily</p>	<p>11</p> <p>DO Build Strength</p>	<p>18</p> <p>Other people's visions UNDERSTAND</p>	<p>25</p> <p>My Vision &amp; Others UNDERSTAND</p>
	<p>5</p> <p>Doing what we need to</p>	<p>12</p> <p>DO Right &amp; Wrong Things</p>	<p>19</p> <p>DO Right actions, right way, consistently</p>	<p>26</p> <p>DO 5 Time Management Fighters</p>
	<p>6</p> <p>Learning To Give</p>	<p>13</p> <p>HELP Give far more than Receive</p>	<p>20</p> <p>HELP Mentor others to give more than receive</p>	<p>27</p> <p>HELP Visionary 7/28 Grid for Everyone</p>
	<p>7</p> <p>Master Mind</p>	<p>14</p> <p>UNDERSTAND Humility</p>	<p>21</p> <p>UNDERSTAND God Centered</p>	<p>28</p> <p>Legacy</p>

To explore the grid, call the person who gave you this grid, or call 888.789.7878

**BOS**  
BUSINESS OPERATING SYSTEM

### 3 Steps To Anything

1. Examination
2. Solutions
3. Implementation

Architectural  
Amiable  
Driver  
Expressive

**Teacher or System**

Person "8" System "2"

Person "6" System "4"

Person "4" System "6"

Person "2" System "8"

The stronger the system the less our costs will be.

**Sequential** Done in a specific order  
Quality % 1 2 3 4 5 6 7 8 9

**Normal Cycle**

Quantity of Leads ① Quality of Lead ② Quality of Effort ③ Quality of Effort ④

**With Proper Coaching**

Quantity of Leads ① Quality of Lead ② Quality of Effort ③ Quality of Effort ④

Employment Factor

Tom Kunz  
**A Marketing Model**

Time To Make A Decision			
1	2	3	4
Would Be Nice	Because	1st Time conscious thought	Contact With Industry
	Justification	Filters	
Sub-Conscious	Sub-Conscious	Conscious	Conscious

### The NEXT Dimension Principle

Break through to NEXT Dimension comes at a 10

Dimension "@"

Dimension "&"

Dimension "M"

**Detailed View**

10  
8  
7  
6  
5  
4  
3  
2  
1

**Level 4: Navy Seals Drill Instructor**

**Level 3: Coach**

**Level 2: Teacher**

**Level 1: Cheerleader**

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## Business 5/30 Grid

The 5/30 Solution Grid

Area 1: Motivation	Area 2: Vision	Area 3: Planning	Area 4: Execution	Area 5: Evaluation
1. Identify the Problem	2. Define the Vision	3. Create the Plan	4. Implement the Plan	5. Measure the Results

### 5 "T's" To Stewardship

Time, Talent, Treasure, Trust, Truth...!

### 5 "H's" To Success In Life

Seeing success in all areas of our life is not something easy... or everyone would be doing it. When we precisely implement the 5 H's to success, we'll see STRONGER success, in MORE areas, in LESS time, with LESS effort.

1. HOPE
2. Head
3. Heart
4. Hands
5. HELP

The Short-Term

The Past

The Long-Term

The Present

Simple To Complex To Simple

Profitability Of Relationship For Everyone

HOPE | Head | Heart | Hands | HELP

2 Great Customer

4 Great Partner

1 Customer

3 Partner

5 T's

Time | Talents | Treasure | Trust | Truth

Development

Franchisee Company

Franchisee Manager

Agent Employee

Client Child

Importance

888.230.2300