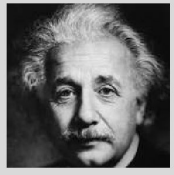


1

What is your biggest challenge / problem?

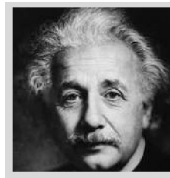


"You can never solve a problem on the level on which it was created."
Albert Einstein

Learn To Think Differently AND We Will Solve Our Problems!

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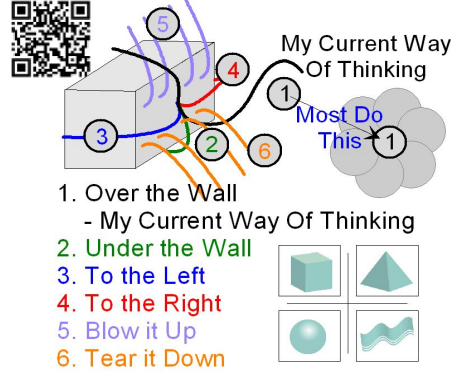
Learn To Think Differently



"You can never solve a problem on the level on which it was created."
Albert Einstein

What is your biggest problem?

Walls Of Opportunity



6 Steps To Overcoming Blindness



Pastor James MacDonald
Sharing from John chapter 9

1. **Clean Your Glasses** - Narrow thinking blurs our vision
2. **Get Involved** - Involvement opens our eyes
3. **Close Your Mouth** - Our ceaseless talking prevents us from seeing
4. **Open your Mind** - Analysis paralysis blinds us
5. **Stand On Your Story** - Seek the truth always and make it stick
6. **Humble Your Heart** - We often need others to help us to see



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3



DNA for LIFE

3 Steps To Anything

What is your Biggest Challenge / Problem?

1. **EXAMINATION**
2. **SOLUTIONS**
3. **IMPLEMENTATION**

30 Minute Strategy Session & Business X-Ray



1. Basic
2. Intermediate
3. Advanced



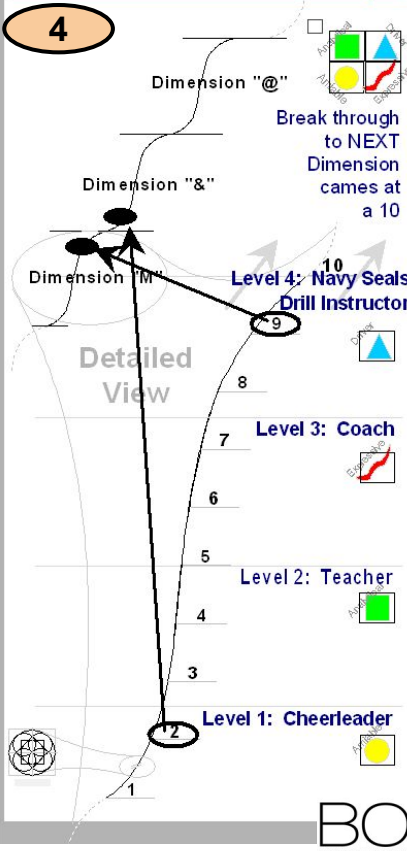
Quick Start + Slow Stop = FASTER RESULTS



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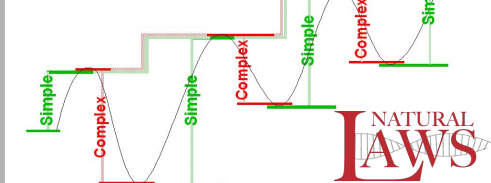
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The NEXT Dimension Principle

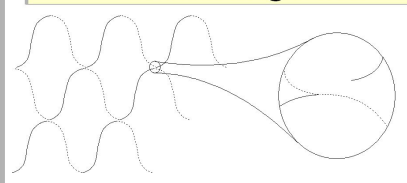


What holds us back

Simple to Complex to Simple Principle



Breaking Free



Moves Us Forward Holds Us Back

- | | |
|----------------------|----------------------|
| - Faith | - Fear |
| - SEE | - Do not SEE |
| - UNDERSTAND | - Lack UNDERSTANDING |
| - DO | - Do not DO |
| - Humility | - Pride |
| - Great Stewardship | - Poor Stewardship |
| - Contentment | - Lust Of The Eyes |
| - Self Discipline | - Lust Of The Flesh |
| - Perspective | - Low Moral |
| - Strong Life Vision | - Luke Warm |



©

5

MASTERMIND SEMINARS

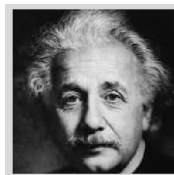
- DNA for PEOPLE
- DNA for BUSINESS
- DNA for LIFE

Segment 1	2	3	4	5	6	7
30 Min. Networking Before Event	10 Min. WINS & Biggest Challenges	10 Min. Personality Masteries	10 Min. The 5/30 Grid	10 Min. NATURAL LAWS	10 Min. Q&A	10 Min. Great Things Next Month

1. The Value of Installing Systems	Video
2. Generate MORE & BETTER Leads	Video
3. Convert MORE Prospects to Clients	Video
4. Convert prospects FASTER	Video
5. Generate a LARGE QUANTITY of Referrals	Video
6. Create Client For LIFE Relationships	Video
7. Leadership - Create Massive PROFITS	Video
8. Create PROFITABLE PARTNERSHIPS	Video
9. Developing PROFITABLE Mastermind Groups	Video
10. Attracting PROFITABLE CLIENTS	Video
11. Fine Tuning Our PROFITABLE SYSTEMS	Video
12. Achieve Our Life Vision	Video

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6



"You can never solve a problem on the level on which it was created."
Albert Einstein

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My biggest challenge is . . .

Solution To Take Action On Is . . .

[] - I commit to follow through on applying what I've learned this month AND to attend next month to share any challenges AND my successes!

My Buddy: _____

Phone: _____

Email: _____

Questions . . . 888.230.2300

Call the individual who introduced you to Mastermind Seminars OR call 888.230.2300, outside the US - 630.393.9909

- Visit www.DNAforSuccess.com -

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7



Business Operating System

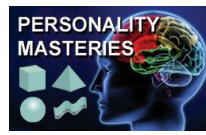
"The engine that runs our business. We earn the money we earn, work the hours we work, have the stress and life balance we do . . . or don't have, as a result of the engine that is running our business."

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8



There are three parts to every BOS - the engine in one's business.



+

5/30grid

+



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PEOPLE

DNA for
BUSINESS

DNA for
LIFE

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9



+

5/30grid



DNA for
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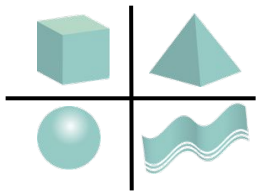
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BUSINESS

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LIFE

4 Types

5 Areas

3 Energies

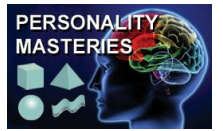


Marketing
Pre-Sales
The Sale
Servicing
Client For Life

SEE
THINK
DO

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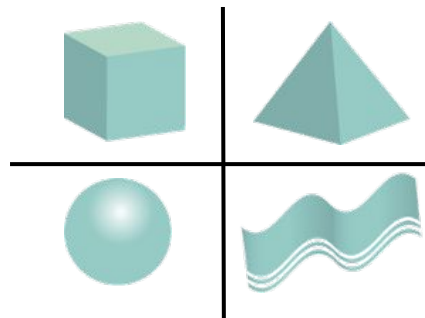
10



DNA for
PEOPLE

Which of these four shapes would you tend to like the most?

Which would cause you the most frustration?



Out Of
Order

Out Of
Control

Conflict
With
Others

Boring
Not Fun

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11



5/30grid

DNA for
BUSINESS

The 5/30 Solution Grid

	Level 1	2	3	4	5	6
Area 1: Marketing More & Better Leads	Identify Targets 1	Develop & Deliver A Message 2	Group People & Messages 3	Measure Results 10	Personality Based Marketing 15	Dollar results marketing 20
Area 2: Pre-Sales Move leads to conversion	Track 100% of leads 3	Implement 10+ Strategic Strike 5	Improve pressure points 9	Personality Driven 14	Large New Lead Sources 18	Model for profitability 24
Area 3: The Sale The "Yes" or the "No"	Ask key questions 4	Master "Present Solutions" 6	Why prospects are lost 13	Apply 5 Freedom Fighters 18	Speed To Sell 23	Penetration Expansion 27
Area 4: Servicing Turn our servicing into a profit center	Ask for referrals 7	Feed Successes into 1, 2, & 3 12	Master steps pressure points 17	Measure all costs 22	Apply 5 Freedom Fighters 26	Turn into profit center 29
Area 5: Client For Life Create profitable life-long relationships	Send monthly relationship newsletter 11	Obtain B2B and B2C referrals 16	Track all efforts & results 21	Implement R & D 25	Process For New Products 28	Apply 5 Freedom Fig 31

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12



DNA for
LIFE



Natural Laws govern every area of life. Those who know AND follow the Natural Laws will see success / wealth in every area of life and those who do not, will not!

We need to **SEE** opportunities, how to get things done, why people do or do not do things. We need to **THINK** or understand how to accomplish anything in life and we need to **DO**, to take action to see success!

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NEXT STEPS . . .

- 1. 30 Minute Strategy Session 
- 2. Commit to monthly LIVE event! 
- 3. WEEKLY 30 minute mastermind call 
- 4. EASY Start - Mastermind Partnerships 
- 5. Group & Mastermind Coaching 
- 6. FAST RESULTS - 1 on 1 Coaching 
- 7. E-VA (Executive Virtual Assistants) 
- 8. IP (Intellectual Property) Development 
- 9. Worldwide Distribution Channels 

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Great Resources

www.DNAforSuccess.com

1. www.TheVisionProject.net/Survey_prepfor30.htm
 2. www.TheVisionProject.net/Mastermind_Seminars.htm
 3. www.TheVisionProject.net/Mastermind-Groups.htm
 4. www.Mastermind-Partnerships.org
 5. www.TheVisionProject.net/SP_MastermindMAGIC.htm
 6. www.TheVisionProject.net/Action_Vision.htm
 7. www.TheVisionProject.net/VA_VirtualAssistant.htm
 8. www.TheVisionProject.net/Action_Vision.htm
 9. www.TheVisionProject.net/10MTS_Speakers_Authors.htm
- www.TheVisionProject.net
www.Mastermind-Seminars.org
www.TheVisionProject.net/Solutions.htm
www.TheVisionProject.net/Implementation.htm
www.PersonalityMastery.com